

Message Text

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44

ACTION EB-11

INFO OCT-01 AF-10 EUR-25 NEA-10 ADP-00 AID-20 CIAE-00

FRB-02 INR-10 NSAE-00 RSC-01 TRSE-00 XMB-07 OPIC-12

CIEP-02 OMB-01 CAB-09 DODE-00 FAA-00 RSR-01 /122 W

----- 102337

R 161258Z AUG 73

FM AMCONSUL ISTANBUL

TO AMEMBASSY BEIRUT

INFO SECSTATE WASH DC 4430

USDOC WASH DC

AMEMBASSY ANKARA

AMCONSUL CASABLANCE

AMEMBASSY BRUSSELS

LIMITED OFFICIAL USE ISTANBUL 2673

DEPT PASS EXIM BANK; BRUSSELS FOR FAA; CASABLANCA FOR WHITMAN

E.O. 11652 N/A

TAGS: ETRN, TU

SUBJECT: CIVAIR: THY EQUIPMENT PLANS

REF: A. BEIRUT 8895; B. ISTANBUL 2580

1. CONGEN OFF SPOKE RECENTLY WITH THY GEN MGR REMZI YELMAN AND DOUGLAS AGENT KUTSI BEGDES. YELMAN SAID THY CURRENTLY STUDYING MATTER AND HOPES MAKE DECISION QTE SOON UNQTE BUT WITHOUT REFERENCE ANY SPECIFIC TIME FRAME. THY BOARD IS MEETING FRIDAY, AUG 17 BUT WE UNDERSTAND WILL NOT RPT NOT DISCUSS EQUIPMENT PURCHASES DUE TO ABSENCE OF TWO MEMBERS.

2. BEGDES SAYS HE BELIEVES THY WILL TRY TO MAKE DECISION WITHIN NEXT 30 DAYS. HE SAID MCDONNEL-DOUGLAS HAS MADE FULL TECHNICAL PRESENTATION TO THY ON PACKAGE OF ONE DC-10 AND 2 DC 9S BUT HAS NOT YET PRESENTED FINAL PRICE/DELIVERY TERMS. HE BELIEVES THY BOARD WILL FIRST MAKE DECISION ON

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PURCHASING EITHER DOUGLAS OR BOEING (4 ADVANCED 727-200

TRIJETS) AND THEN INVITE COMPANY IN FOR FINAL PRICE/DELIVERY NEGOTIATIONS.

3. THERE IS POSSIBILITY THAT THY MAY HAVE TO INCREASE ITS CAPITALIZATION IN ORDER PURCHASE EITHER BOEING OR DOUGLAS PACKAGE. TURKISH LAW RESTRICTS INDEBTEDNESS TO CERTAIN PERCENTAGE OF CAPITALIZATION. IT WILL BE RECALLED THAT THY INCREASED ITS CAPITALIZATION PRIOR TO PURCHASE OF 3 DC-10S. IF CAPITALIZATION INCREASE AGAIN REQUIRED, A DECREE OF COUNCIL OF MINISTERS WOULD BE NECESSARY. WITH MINISTERS SCATTERED FAR AND WIDE DURING THIS CAMPAIGN PERIOD, GETTING QUICK ACTION ON SUCH DECREE MAY BE VERY DIFFICULT. THY OFFICIAL WHO BEST INFORMED ON THIS MATTER CURRENTLY OUT OF TOWN BUT WE WILL TRY TO DISCUSS SOONEST AND REPORT FURTHER.

4. WE HAVE ALSO HEARD THAT BOEING, PERHAPS IN ANTICIPATION OF SOME DELAY IF CAPITALIZATION INCREASE IS REQUIRED, HAS OFFERED TO SELL TO THY THE FOUR 707-321 AIRCRAFT CURRENTLY ON LEASE FOR PRICE OF DOLLARS 600,000 EACH BUT WE VERY SKEPTICAL THY WOULD ACCEPT FOR TWO REASONS: TURKISH LAW PROHIBITS IMPORTATION OF USED EQUIPMENT AND, PERHAPS MORE IMPORTANTLY, THY OFFICIALS HAVE VERY LOW OPINION OF THESE AIRCRAFT.
MACE

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